



Socio-economic context



Legal pension: financing under pressure

"Today's active population pays for today's retired persons."

- ageing of the population
 - legal retirement: 65 years old
 life expectancy: ± 80 years old
- early retirement
 - legal retirement age: 65 years old
 - average actual retirement age: 59 years old
- number of active people per retired person

2004: 1 retired person ↔ 4 active persons 2050: 1 retired person ↔ 2 active persons

Supplementary pension:

2003: new legal framework to stimulate the democratisation of the $2^{\rm nd}$ pillar

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Belgian construction industry



paid employment

manual workers: 165.000 intellectual workers: 35.000 total: 200.000

= 7% employment private industry

- number of companies: 27.000of which 85% < 10 employees
- wage bill: € 3,2 billion

Supplementary pension plan for construction workers



 industry that already grants its retired workers a supplementary retirement pension since 1964
 in order to improve the workers' loyalty

but: - tied to terms of seniority in the industry

- pay-as-you-go financing
- => not in line with the new legal framework
 - beneficiaries: all workers (without any exclusion)
 - fully funded

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New supplementary pension scheme Construction



- choice between:
 - scheme managed by an insurance company
 - => the modalities would depend on a strict technical framework
 - scheme organised within a pension fund
 - => the modalities can be defined by the social partners

launched in January 2007
managed by Pensio B
financed by employer's contributions

New supplementary pension scheme Construction



Principles

- for all workers of all building companies
- Pensio B opens an individual "savings" account
- with quarterly payments on the individual accounts
- on those payments: guaranteed yield of 3,25% per year
- constituted reserves: paid at the legal retirement age
- benefit paid as a lump sum or as a pension

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The pension capital's composition



- contribution on individual accounts:
 - 1. for all workers: % of the pay
 - on the effective pay
 - on a fictive pay in case of illness

unemployment caused by bad weather

- in addition, for active workers ≥ 58 years old:
 500 EUR/quarter
- guaranteed yield of 3,25% per year on the constituted reserves

% of the contribution per quarter



Seniority in the industry	Percentage
0 to 4 years	0.20%
5 to 9 years	0.40%
10 to 14 years	1.00%
15 to 19 years	1.25%
20 to 24 years	1.50%
25 to 29 years	2.00%
from 30 years on	2.50%

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Moment of disbursement of the capital



- at the legal retirement age (min. 60 years old): disbursement to the worker
- if the worker dies before his retirement: disbursement to the beneficiaries:
 - partner
 - children
 - legal heirs till the 2nd degree

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The worker leaves the industry during his career



- in case of exit: 3 options
 - reserves left in Pensio B: guaranteed yield of 3,25%
 - reserves moved to the new industry's or the new employer's pension institution
 - reserves moved to an insurer

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Pensio B some figures



- situation on 30 June 2010
 - number of members: 245.000 - active: 165.000 - inactive: 80.000
 - contributions paid on individual accounts in 2010: € 43 million
 - value of the pension commitments: € 153 million
 value of the managed assets: € 176 million
 - obtained yields:

2007 (9 months): + 3.52% 2008: + 3,25% 2009: + 9,68% 2010 (6 months): + 3,69%

Points of interest



- evolution of the % of contributions on individual accounts: to be negotiated in the joint committee in the next years
- the management of a sectoral scheme in a pension fund requires:
 - a sufficient size: minimum 80.000 members
 - an extensive automation of the management:
 - * data flow
 - * calculation of the benefits
 - competences that ensure the technical control of the framework:
 - * prudential and jurisdictional framework
 - * actuarial
 - * financial
- possibility of collaboration between industries